



IBRAHIM .N. PARTNERS

EQUITY CAPITAL MARKETS

Capability Statement

January 2026





EXECUTIVE SUMMARY



AHMED IBRAHIM
Managing Partner,
Head of Capital Markets
ahmed.ibrahim@inp.legal

We are delighted to share our equity capital markets capability statement. We are the most active local law firm in equity capital markets and well positioned to lead the UAE component of capital markets' transactions. We believe we are the ideal firm to act as your counsel for the following reasons:

- **LEADING ECM PRACTICE** – We won the Capital Markets UAE Law Firm of the Year for two consecutive years in 2024 and 2025 by Chamber & Partners. It is crucial that the team working for you understands the importance of the combination of the local regulations of the Capital Markets Authority (**CMA**) and other financial free zone such as the DIFC and the ADGM Regulations in these types of transactions. We are the **ONLY local law firm** that have the local experience to IPO free zone companies and complete these types of transactions smoothly and efficiently. We have unrivalled insight into listings in the UAE from our previous work to partner with you to success. We are the **ONLY law firm in the history of the UAE capital markets to lead 18 IPOs in three consecutive year, averaging 1 IPO every 2 months for three consecutive years.**
- **UNMATCHED TRACK RECORD-** Since 2018, **INP IBRAHIM .N. PARTNERS** led more than **33** equity offerings in the UAE, This includes: **1.Talabat IPO, 2. Al Ansari Exchange IPO, 3.Fertiglobe IPO, 4.ADNOC Drilling IPO, 5.Tristar IPO, 6.UAE Exchange IPO, 7.Dubai Electricity and Water Authority (DEWA) IPO, 8 . TECOM IPO, 9.Americana IPO, 10.Taaleem IPO, 11.Spinneys IPO. 12.Alef Education IPO, 13.ADNH Catering IPO, 14.Lulu Hypermarkets IPO, 15.NMDC IPO, 16.ADNOC L&S IPO, 17.Dubai Taxi IPO, 18.Investcorp IPO, 19.Phoenix IPO, 20.Purehealth IPO, 21.Burjeel Holdings IPO, 22.Empower IPO, 23.Americana IPO, 24. Dubai Residential IPO, 25. ALEC Holding IPO, 26. ENBD Rights Issue, 27. ADCB Rights Issue, 28. Ajman Bank Rights Issue, 29. Julphar Rights issue, 30. Takaful Emarat Rights Issue, 31. Gulf Navigation Rights Issue, 32. Drake & Scull Rights Issue 33. Invest Bank Rights Issue**
- **COHESIVE TEAMWORK** – INP IBRAHIM .N. PARTNERS operate as one team on local and regional capital markets transactions, adopting a “**one firm**” mindset with all sophisticated international firms. Our Managing Partner and team members have been working as one team with sophisticated international firms on almost all IPOs that took place in the UAE since the global financial crisis. The team put forward herein have worked together on a number of groundbreaking transactions, with in-depth experience advising on primary and secondary offerings for corporates and financial institutions, and almost **ALL** of the recent UAE IPOs in **2021, 2022, 2023, and 2024**. Ahmed Ibrahim has extensive experience working in the Middle East and is recognized as being among the leading equity lawyers has been named as the UAE's “**ECM guru**” by Chambers & Partners. He led almost ALL the IPOs in the UAE since the global financial crisis back in 2008.
- **LEGISLATIVE CONTRIBUTION** – Our team, particularly Ahmed Ibrahim, has participated in drafting, reviewing and commenting on many key capital markets legislations. Particularly, we have drafted the *Price Stabilization Rules*, *Securitization Rules*, and commented and amended *CMA IPO Rules*, and the recent *SPAC Rules*. More importantly, our firm was a member, amongst other local and international firms, in the round table discussions sponsored by DFM at that time in respect of formulating and drafting the rules governing the listing of free zone companies on local stock markets. **What distinct us from other law firms is that we are the FIRST law firm that worked on and implemented these rules in Fertiglobe IPO.**
- **LEADERSHIP** – Our firm is led by our Managing Partner, Ahmed Ibrahim. Ahmed has been in the region for more than 25 years, since then he has been leading the equity capital markets in the UAE and established to Al Tamimi the equity capital markets department back in 2011. He led almost all IPOs since the global financial crisis until now, particularly the four IPOs in 2014 (Emaar Malls, Dubai parks and Resorts, Amanat, Marka) and continued to lead the equity capital markets in 2015 by leading all the rights issue took place back then (DIB, Dubai Parks, Ajman Bank, Takaful Emarat). In 2017, he strengthened his leading position to lead the two IPOs took place then (ADNOC Distribution and Emaar Development). Ahmed won **Regional Managing Partner of the Year** by the IFLR in 2024 and named **Capital Markets Lawyer of the Year** by Corporate INT in 2025.



OUR DEDICATED TEAM

Grounded in a “best-friends” firms relationship, together, the appointed international firm and INP IBRAHIM .N. PARTNERS’ teams will offer you united execution on the ground, working as one to deliver a world class service for you.

Although independent firms, we always operate with international firms as one to raise the bar and set the standard for UAE capital markets transactions.

With fluent Arabic and English language capabilities across the teams, **particularly the partner in charge of leading the IPO**, we will be able to ensure that there are no last-minute issues in translation, and that we are there to guide and explain every step of the process from the beginning.

We have assembled a close-knit UAE team, allowing us to provide you with the best expertise, efficiency and cost-effective advice. Ahmed Ibrahim will be your relationship partner and will assume overall responsibility for the services provided to you. Together with the team at the appointed international firm we will make sure there is active partner-level participation throughout the transaction.



AHMED IBRAHIM
Managing Partner
ahmed.ibrahim@inp.legal



IBRAHIM EL SAID
Partner
ibrahim.elsaid@inp.legal



MALACK ELMASRY
Partner
malack.elmasry@inp.legal



NOUR AL JAFARI
Counsel
nour.aljafari@inp.legal



BAHJAT ALJAYYOUSI
Senior Associate
bahjat.aljayyousi@inp.legal



MARYAM QUADRI
Senior Associate
maryam.quadri@inp.legal



WADIH CHALHOUB
Associate
wadih.chalhoub@inp.legal



HANI YACOUB
Associate
hani.yacoub@inp.legal



WHAT WE OFFER

FLEXIBILITY

We expect that the timetable should be fixed from the beginning, but any capital raising will need to retain flexibility in case the timing is not right – we always recommend to enter into a dialogue with the ADGM, DFM, DIFC, ADX and CMA, as soon as possible to make sure that there is collaboration from the authorities from the start. Due to our longstanding relationship with these regulators, we are best placed to represent you in this type of discussions. To the extent that you wish to accelerate the offering schedule, we will be able to devote more resources to help make this happen. In the event of the offering being delayed, we can adopt a variety of measures including “freezing” drafting of parts of the prospectus likely to change so that we do not incur unnecessary work and slowing non-critical workstreams.

THE RIGHT PRICE

We know that you want a legal team which is cost-conscious. However, appointment of advisors in IPOs may not be procurement driven. Hands-on and previous experience play pivotal role in these type of transactions. In all other IPOs, we have never been appointed because we were the cheapest option, but rather the most experienced and knowledgeable team. Having said that, we are committed to working with you and we have offered a fee proposal which is attractive, flexible and protects against overspending. Our goal is to meet your objectives within the timeframe whilst managing legal spend. With us you get premium expertise with a personal service without sky-high fees.

RANKING

Our firm and Managing Partner are being ranked in Band 1 by the most prestigious and reliable law firms’ rating agencies, Chambers & Partners. We are ranked in Band 1 along with two of the magic circle law firms and ahead of all other local and international law firms in the UAE <https://chambers.com/lawyer/ahmed-ibrahim-global-2:295934> . We are ranked by the IFLR, the Legal500, and Chambers and Partners. **We won the Capital Law Firm of the Year Award for 2024 and 2025 by Chamber & Partners.**

FLUENCY

Our team, particularly the leading partner Ahmed Ibrahim, is fluent in English and Arabic, meaning communication with the issuer, shareholders, regulatory authorities and international counsel is efficient and easier.



WHAT WE OFFER

BALANCE

We understand that most of the offerings will also require a 144A or Reg S prospectus. With market-leading knowledge of international best practice of the appointed international law firm, combined with our unique local perspective, will help you to strike the right balance. With the appointed international law firm, we are not just local counsel with an international aspect but will always ensure that we are a unified team, a leading presence in the market, and offer integrated, commercial and unparalleled opinions on how to deliver what the market will need.

REGULATORY

Through our work on prior IPOs, we have experience in identifying the parts of the Laws and Regulations from which it would be advisable/realistic to seek exemptions. These may include certain governance matters, or content requirements in a document. We do not anticipate this as necessary on your transaction but have the experience to call upon as needed.

WHAT PEOPLE SAY ABOUT US

The following are the statements of issuers and banks as reported to ranking agencies, such as Chambers and Partners and Legal 500:

- ✓ *[Ahmed Ibrahim]: He is with no doubt the best ECM lawyer in the region*
- ✓ *[Ahmed Ibrahim]: He is the UAE ECM Guru*
- ✓ *[Ahmed Ibrahim] His main strengths are that he adapts to market conditions*
- ✓ *[Ahmed Ibrahim]: He's a guy who listens*
- ✓ *[Ahmed Ibrahim] has very strong relationships with the regulators" and "he knows what needs to be done".*
- ✓ *[Ahmed Ibrahim] is considered a go-to figure for domestic equity capital markets matters*
- ✓ *[Malack El Masry and Ahmed Ibrahim] Both individuals are responsive, have an extensive proven record and are very easy to deal with*





EXPERIENCE

2025 IPOs & Capital Markets Transactions

Led ALEC Holding IPO on DFM, being the largest construction IPO in 15 years

Led Dubai Residential REIT, the first REIT in Dubai after applying the new REIT's rules

Led the restructuring of Union Properties PJSC applying certain provisions of the CCL for the first time in the UAE

Lead the share issuance of Gulf Navigation of 358 million shares and listing the same of DFM

Lead the mandatory convertible bonds of Gulf Navigation PJSC of AED 500 million

Led the rights issue of Abu Dhabi Commercial Bank of AED 6.1 billion, being on the largest rights issue in the banking sector in Abu Dhabi

Represented Gulf Navigation of the issuance of bonds to Brooge Group of AED2,336,448,155

Led the IPO of Dubizzle Group on their potential IPO on DFM





EXPERIENCE

2024 IPOs & Capital Markets Transactions

Led Spinneys IPO on DFM, being the first DIFC business to go public

Led Alef Education Plc IPO on ADX, being the first educational-tech company to list in the UAE

Led the restructuring of Drake and Scull and leading the rights issue to be re-traded on DFM

Represent TC MENA launching an MTO on one of the publicly listed companies on ADX

Represented Lulu Hypermarkets on their IPO and listing on ADX, the largest IPO in the UAE in 2024

Led the IPO of Talabat, the first technology company to list in the UAE through an innovative structure to list on DFM

Represented the underwriters in the IPO of NMDC on their IPO and listing on ADX

Led the IPO of ADNH Catering on their IPO and listing on ADX representing the issuer and ADNH as Selling Shareholder





EXPERIENCE

2023 IPOs & Capital Markets Transactions

Led Al Ansari Exchange IPO on DFM, being the first family business to go public and being regulated by the UAE Central Bank

Led the ADNOC L&S on ADX, a free zone (ADGM) company to list on ADX

Led Taxi Dubai IPO to list on DFM representing the Government of Dubai

Led the IPO of Investcorp to list on ADX through an ADGM holding company

Represented the underwrites in Phoenix IPO on ADX

Led the capital restructuring of Gulf Navigation by way of capital reduction and the issuance of mandatory convertible bonds

Led the rights issue of Ajman Bank to list on DFM

Represented the underwrites in Purehealth IPO on ADX





EXPERIENCE

2022 IPOs & Capital Markets Transactions

Led DEWA IPO on DFM, being the largest IPO in the Middle East and the first Dubai Government IPO in the privatization program

Led the Burjeel Holdings IPO on ADX, a free zone (ADGM) company to list on ADX

Led TECOM IPO on DFM, the second Dubai Government IPO in the privatization program

Led Empower IPO on DFM, the third Dubai Government IPO in the privatization program

Acted as Transactional Counsel representing Emaar Properties PJSC in their USD 2 billion acquisition of a property company owned by Dubai Holding

Led the IPO of Americana Resultants, the operator of KFC, Pizza Hut, Krispy Crème, Hardees. This is first ever concurrent offering in the UAE and KSA

Leading an IPO for a regional real estate group that is structured through a free zone entity in ADGM to be launched January 2023 to list on ADX

Led the IPO of Taaleem Holding, the second largest educational platform in the UAE to list on DFM on November 2022





EXPERIENCE

2021 IPOs & Capital Markets Transactions

Led the ADNOC Drilling IPO on ADX, being the largest IPO ever happened in the history of ADX

Led Fertiglobe IPO on ADX, being the first IPO of a free zone (ADGM) company to list on ADX

Acted as lead counsel representing IHC PJSC in respect of the listing of Al Seer Marine PSC on ADX applying innovative structures to create more value to shareholders

Part of the advisory team worked on the raise of USD 1.64 Billion through successful combined offering of ADNOC Distribution Shares and Issuance of Exchangeable Bonds by ADNOC

Acted as lead counsel representing MERAAS Holding in respect of the first ever MTO and exercise of squeeze out right to acquire 100% of DXBE PJSC on DFM

Acted as lead counsel representing EMAAR Malls in respect of the merger between EMAAR Malls and Properties as one of the largest merger in the Emirate of Dubai

Led the IPO of Tristar, one of the largest regional logistics companies in an IPO planned to list on DFM

Acted as lead counsel representing IHC PJSC in respect of the listing of ESG PSC on ADX applying innovative structures to create more value to shareholders





EXPERIENCE

Free Zone IPOs

Led the UAE local component of Fertigllobe IPO on ADX, being the first IPO of a free zone (ADGM) company to list on ADX

Led the Burjeel Holdings IPO on ADX, a free zone (ADGM) company to list on ADX

Led the IPO of Talabat, the first technology company to list in the UAE through an innovative structure to list on DFM

Led the IPO of Americana Resultants, the operator of KFC, Pizza Hut, Krispy Crème, Hardees. This is first ever concurrent offering in the UAE and KSA

Led Spinneys IPO on DFM, being the first DIFC business to go public in 2024

Led Alef Education Plc IPO on ADX, being the first educational-tech company to list in the UAE in 2024

Led the ADNOC L&S on ADX, a free zone (ADGM) company to list on ADX

Led the IPO of Investcorp to list on ADX through an ADGM holding company





EXPERIENCE

Capital Restructuring & Rights Issue

Led the capital restructuring for Julphar (reduction and rights issue) , one of the largest UAE pharmaceutical companies

Advised Invest Bank by capital reduction and rights issue allotted to a strategic investor through the participation of the strategic investor (Sharjah Government).

Leading the restructuring of Drake and Scull and leading the rights issue to be re-traded on DFM

Led the rights issue of Abu Dhabi Commercial Bank of AED 6.1 billion, of the largest rights issue in Abu Dhabi

Led the capital restructuring of Gulf Navigation by way of capital reduction and the issuance of mandatory convertible bonds

Led the capital restructuring of Takaful Emarat by way of capital reduction followed by a rights issue

Advised on the capital restructuring of Ajman Bank PJSC

Advised on the Rights Issue of Emirates NBD PJSC The largest rights issue in Dubai





Team Members ECM Credentials and Previous Experience (UAE)

Advised on the IPO of ADNOC's retail and distribution division, ADNOC Distribution PJSC, 2017

Advised on the four rights issue for Dubai Islamic Bank, Dubai Parks & Resorts, Ajman Bank and Takaful Emarat, as the first trading-of-rights issue on DFM

Greenfield IPO of Amanat Holding PJSC at DFM, with a value of AED 500 million, 2014

Advised on the IPO of Emaar Development PJSC, 2017

Advised on the IPO of Meraas Holding's hotel and leisure division, Dubai Parks & Resorts PJSC, 2014

Advised on the IPO of Emaar Malls PJSC, 2014



WHY US?

INP IBRAHIM .N. PARTNERS is an independent MENA-region law firm, led by our Managing Partner, Ahmed Ibrahim, and is comprised of a team of lawyers that are experts in advising on all aspects of UAE law. We advise both local and international companies on a full range of issues from contentious and non-contentious corporate and commercial matters, including major project work, establishing, and conducting business across the Emirates, joint ventures, mergers and acquisitions, equity capital market, legal due diligence/audit, employment matters, property, structuring, distributions and franchise arrangements.

Our Dubai and Abu Dhabi offices are also well placed to provide local legal support across the GCC. We are also happy to announce that we have expanded our regional footprint to cover KSA and Lebanon. Our Firm is organized into four regional practice groups including Corporate and M&A, Capital Markets, Finance and Projects and Dispute Resolution.

We strongly believe in combining legal knowledge with sector awareness. Our philosophy is based on consistently ensuring that all lawyers are dedicated to their own practice area and specialty. We believe that this brings an added value to our clients through our lawyer's understanding of key issues particular to their sector, which is reflected through practical solutions addressing our clients' expectations.

Almost all of our UAE office is fully bilingual including legal, paralegal and support staff (English/Arabic) with several trilingual members (French), and they possess over 50 years of experience amongst them. We have enhanced our English and US law capabilities by having members of our corporate commercial team who are qualified to advise on English and US laws, giving our clients both civil and common law competences.

Our Capital Markets team is the most active capital markets team in the UAE, having led almost all the IPOs and rights issue which have taken place in the UAE, including two UAE issuers listed on London Stock Exchange. Dubbed as "the UAE ECM guru" by Chambers & Partners and "the first choice when it comes to UAE IPOs". Ahmed Ibrahim is ranked as tier 1 capital markets lawyer by the Legal500 in 2018 and has a second-to-none and hands-on capital markets experience. He also continues to maintain his ranking by Chambers Global as a leading individual up to this day in the UAE and the Middle East.

Our Corporate and M&A practice Group's primary goal is to provide services to a wide range of local, regional, and international companies. Our UAE team has in a short span of time been part of large-scale M&As across the various Emirates, the region and globally. Our M&A team is one of the most active in public acquisitions in the UAE with members of our team having led many acquisitions and disposals of private and public joint stock companies, which is rare in the UAE being that most companies are formed as limited liability companies. These transactions are very specific in nature and require a different set of qualifications and experience giving our team unrivalled expertise of these transactions. We are also active in advising a variety of clients in private merger and acquisition transactions involving UAE companies with operations in the UAE and abroad, in various sectors and different regions. Further, we are the preferred local counsel of many international/magic circle law firms and banks in their cross border and local M&A transactions.



Our **Finance & Projects** team has considerable experience in the region and provides invaluable assistance to our clients in the UAE.

Our **Litigation/Disputes** practice extends to many industries, including banking, finance, insurance, real estate, construction, technology, pharmaceuticals, telecommunications, retail, government contracts and healthcare. Not only do we understand the UAE local courts proceedings in and how they function, but we have the substantive knowledge in these and many other industries that allows us to understand how basic commercial disputes function before the courts to the peculiarities of a particular industry or contracting relationship.

Our **Partners and litigators**, across our offices' jurisdictions, are highly experienced in handling large and complex investigations and claims, both domestically and internationally, and are regularly instructed by some of the largest financial institutions in relation to their most substantial and sensitive disputes. We are equally comfortable litigating before all UAE courts in the seven Emirates, DIFC courts and ADGM courts as well. Additionally, our team brings in a wealth of specialised experience in transnational organised crime, financial crime, Anti Money Laundering and international judicial cooperation via their track record and previous position such as senior prosecutors.

Our team regularly advises on and provides training in relation to compliance, corporate governance, GDPR, FCPA, AML and UK Anti Bribery and works closely with governmental agencies and law enforcement authorities in relation to those areas which brings tremendous value to our clients.

Our clients rely on our global experience, personable approach and on our in-depth knowledge and understanding of local and regional laws in the UAE, and all the jurisdictions in which we operate. With lawyers from the biggest regional firms ensures our clients trust that they will get a first class experience without the price tag in handling their complex cross-border disputes.

INP IBRAHIM .N. PARTNERS has been ranked recently by Chamber and Partners, IFLR and Legal 500 for Capital Markets in the UAE and “is now at the top of the market for ECM”. INP IBRAHIM .N. PARTNERS is also ranked in the UAE for Corporate, commercial and M&As, the firm is a “highly regarded firm [that] regularly advises on the UAE aspects of significant cross-border deals, often working alongside leading international firms. In particular, the firm is well versed in acquisitions and disposals of private and public joint stock companies”. Managing Partner, Ahmed Ibrahim and Partner, Malack El Masry are recognized practitioners in the UAE. Ahmed Ibrahim is also a long-standing ranked lawyer in Chambers and Partners in the UAE and Middle East <https://chambers.com/lawyer/ahmed-ibrahim-global-2:295934>





AHMED IBRAHIM

Managing Partner
Head of Capital Markets

T: +(971) 42 50 5099

M: +(971) 50 557 3162

E: ahmed.ibrahim@inp.legal

English and Arabic



Dubbed as the “UAE ECM Guru”, **Ahmed** is the most active equity capital markets lawyer in the UAE, having led almost all the IPOs and rights issue took place in the UAE since the global financial crisis. As narrated by Chambers & Partners, Ahmed a “go-to figure for domestic equity capital markets matters” and all innovative and complex capital market structures. Ahmed was fire-wide Head of the Equity Capital Markets in Al Tamimi & Company Dubai until 2018. Before that, he was a leading partner at Trowers & Hamllins, Cairo office, heading the corporate commercial department and the Group General Counsel of ASEC Group the industrial platform of Citadel Capital Private Equity.

Ahmed has experience in project finance transactions, equity capital markets, IPO, general corporate/commercial matters, including joint ventures, the founding of joint stock companies, limited liability companies, partnerships, limited partnerships, branch offices, and representative offices, corporate restructuring, shareholders arrangements, corporate governance, and acquisitions. He has also participated in drafting, reviewing, and negotiating project finance and loan documentation, shareholders agreements, share purchase agreements, and subscription agreements, as well as various commercial agreements, including sale of goods, agency, and distribution agreements.

Selected experience

Capital Markets, Corporate Governance, M&As & Corporate, Commercial, Finance, Employment

Education

1999 LLB, Cairo University (English Law School)
2004 LLM, Corporate Commercial, Queen Mary/UCL University of London

Awards:

Capital Markets Lawyer of the Year by Corporate INTL 2026
Middle East Managing Partner of the Year by the IFLR 2025
Middle East Lawyer of the Year by the Legal500 2026

Professional Associations

Egyptian Bar Association – Member
Registered Legal Consultant at the Dubai Legal Affairs Department



CAPITAL MARKETS/CORPORATE GOVERNANCE

- Advised the Government of Dubai on the IPO of the Dubai Electricity and Water Authority (DEWA), with a market cap reached AED 270 billion, being the largest IPO in the history of the UAE and the second largest in the history of the Middle East.
- Advised Dubai Holding on the IPO of TECOM Group on DFM as part of the Government of Dubai initiative to IPO ten companies.
- Advised ADNOC Drilling on their IPO on ADX, being the largest IPO in the history of ADX.
- Advised Fertiglobe, a JV between ADNOC and OCI, being the first free zone company to list on the UAE main stock markets.
- Advised Meraas on the first tender offer and squeeze-out of DXB Entertainment PJSC, being the first takeover in the UAE to be structured applying the tender offer and squeeze-out rules, as well as the novation and capitalization of debt and conversion of mandatory convertible bonds.
- Advised Tristar on a corporate restructuring and an IPO on DFM.
- Advised Emaar Malls on the merger between Emaar Properties and Emaar Malls, being the largest merger in Dubai in the last 10 years.
- Advised IHC on the listing of Al Seer Marin and ESG on ADX.
- Currently advising a leading and regional company specialized in the field of medical labs to convert from an LLC to be listed on the UAE stock exchange.
- Advised on a capital restructuring that included a capital reduction followed by a rights issue for Julphar (Gulf Pharmaceutical Industries), one of the largest UAE pharmaceutical companies within offering value of AED 500 million.
- Advised on the largest rights issue in the UAE for Emirates NBD of AED 6.5 billion.
- Currently advising Healthcare group on an IPO on DFM.
- Currently advising a publicly listed insurance company on a capital restructuring by decreasing the issued capital and increasing the same by rights issue of AED 500 million to a strategic investor on Dubai Financial Market with possible merger option.
- Advised on the rights issue of Ajman Bank of AED 470 million.
- Led the UAE component of the IPO of UAE Exchange on London Stock Exchange.
- Advised on the capital restructuring of Invest Bank by way of capital reduction and rights issue allotted to a strategic investor, including securing of the Cabinet's exemption in respect of the par value per share to allow for the participation of the strategic investor (Sharjah Government).
- Advised on the pre-IPO restructuring of a government owned company in Abu Dhabi in the field of Fertilizer business.
- Launching two investment funds for an investment company as funds manager, one of which is real estate investment funds backed by assets in KSA with an expect IPO launching date of Q1 2020.
- Advising on the restructure of two investment funds worth AED 750 million each for the fund managers of those funds.
- Act as legal counsel for two open-ended UAE funds advising the management of the company on ongoing legal matters.
- Establishing a KSA asset-backed fund for future public subscription on UAE stock markets for a UAE fund management company.
- Advised on the listing of Kuwait Energy's Jersey subsidiary on Nasdaq Dubai.
- Advised on the bond issue of Dubai Parks & Resorts to Meraas Holding.
- Led the IPO of Emaar Properties' development division, Emaar Development PJSC.
- Led the IPO of ADNOC's retail and distribution division, ADNOC Distribution PJSC.
- Led the four rights issues for Dubai Islamic Bank, Dubai Parks & Resorts, Ajman Bank and Takaful Emarat, as the first trading-of-rights issue on Dubai Financial Market.
- Led the IPO of Meraas Holding's hotel and leisure division, Dubai Parks & Resorts PJSC.
- Led the greenfield IPO at DFM for Amanat Holding PJSC, with a value of AED 500,000,000.
- Led the Emaar Malls IPO at DFM for Emaar Properties for AED 6 billion.
- Led the greenfield IPO that will take place at DFM for Marka PJSC, with an expected value of AED 500,000,000.
- Advised on the IPO of a major contracting group of companies in Saudi Arabia on the Saudi Stock Market, Tadawul.
- Led the IPO of GMS at the London Stock Exchange, London's second largest IPO in 2014.
- Led the IPO of Al Noor Hospital on the London Stock Exchange.
- Led the listing Assiut Cement Company shares in Cairo and the Alexandria Stock Exchange. Assiut Cement Company shares grew into 113,714,086 shares with a nominal value of EGP 1,137,140,860.
- Led the merger between Assiut Cement Company and Assiut Services Company, and the revaluation of the nominal value of the shares from the Capital Market Authority after the merger. The merger resulted in an issued share capital of EGP 1,137,140,860.

M&A and CORPORATE

- Advised Emaar Malls on the merger between Emaar Properties and Emaar Malls, being the largest merger in Dubai in the last 10 years.
- Advised Dar Al Takaful on its merger with Noor Takaful, the first merger between two insurance companies in the UAE.
- Advised on the acquisition of a stake in Adnoc Refinery for Eni completed in early 2019 for a value of USD 3.3 Billion.
- Acted as sell-side advisor for a private placement transaction of a major industrial conglomerate in Abu Dhabi.
- Led the acquisition of a majority stake in Tamweel for Dubai Islamic Bank, the first acquisition transaction in the UAE local market through a launching of a tender offer.
- Led the acquisition of a minority stake in an educational specialised platform by a buy-side advisor for a major private equity firm.
- Represented the issuer, a DIFC private equity fund, in a private placement, targeting strategic investors as Limited Partners and consolidating all transaction documentation.
- Led the acquisition of a majority stake in Sharjah Corniche Hospital Group, Ibn Sina Group and PCL Group by Waha Capital PJSC, which included more than 16 hospitals, clinics and pharmacies in several emirates in the UAE.
- Led the privatisation process of the Bank of Alexandria for Intesa Sanpaolo Group, one of the largest Egyptian state-owned banks and the first public sector bank to be privatized in Egypt. The acquisition value was EGP 9.6 billion.
- Led the acquisition of a stake in a leading beverage company by Amwal Al Khaleej, including complete legal due diligence, and assisting in the related transactional documentation such as sale purchase contracts.
- Led the acquisition of six joint stock companies working in the tourism field by EFG Hermes, including performing due diligence and drafting a share purchase agreement, the shareholders agreement, and the Escrow arrangement. The value of the deal was EGP 440,000,000.
- Led the corporate restructuring of ASEC Cement project in Algeria to achieve tax optimization, as well as the best possible exit options, eliminating confrontation with local laws. This also includes drafting and negotiating of a Right of First Refusal Agreement with the Algerian Government.
- Led the liquidation and closure of one of the major brokerage companies found in the UAE.

COMMERCIAL

- Led the drafting, reviewing, negotiating civil works, steel structure and fabrication, EPC contracts for establishing power plants and quarries exploitation agreements of three green field cement plants for the ASEC Cement Group
- Drafted, reviewed, and negotiated supply agreements of raw materials and spare parts, upgrading of production lines, and maintenance and protective maintenance agreements required for Cemex Group (the leading cement producer company worldwide) to take over the largest cement plant in Egypt and the Middle East.
- Advised leading nutrition, industrial and services companies about their agency arrangements with local agents and distributors, such as informing a leading international freight forwarding company about regulating its business on the termination of the agency agreement with its exclusive agent.
- Advised Bloomberg, a major financial broadcaster and electronic data transmitter, in respect to their operations in Egypt. My work included advising on electronic financial data transmission.
- Advised Cultural Innovations, a firm of consultancy engineers, in relation to the internal design contract for the Grand Egyptian Museum awarded to them by the Egyptian Ministry of Culture. I represented the firm in negotiating with the legal committee of the Grand Museum of Egypt (a committee affiliated to the Ministry of Culture) the terms of the internal design contract.
- Advised Disney Channel Middle East in relation to broadcasting regulations, and Intellectual Property Rights that are related to the protection of dubbing as well as the laws of advertising.



FINANCE

- Advised Arab National Cement Company on a project finance syndication loan of USD 330 million to finance a greenfield cement plant of 1.5 million tons per year. The lead arranger was Arab African International Bank.
- Advised ASEC Readymix on a bilateral loan of EGP 21 million with the Commercial International Bank (CIB) to finance three greenfield batch plants.
- Advised ASEC Cement on a bilateral loan of USD 70 million with the Arab African International Bank. The purpose of the facility was to be used in the general expansion plans of ASEC Cement.
- Advised ASEC Cement on a mezzanine financing with a South African fund to finance the cement arm of ASEC Cement in Egypt.

EMPLOYMENT

- Advised a publicly listed company on DFM on an employee's share option scheme and the underlying documentation, as well as liaising with the regulator in this regard.
- Advised multinational companies and foreign banks in respect of labour redundancy, restructuring plans of their employees and advising on the legal aspects related to the termination of employment contracts as well as providing amicable solutions as an alternative dispute resolution.





MALACK EL MASRY

Partner

Head of Corporate, Commercial and M&As, UAE

T: +(971) 42 50 5099

M: +(971) 50 397 7689

E: malack.elmasry@inp.legal

English, French and Arabic



Malack leads the firm's Commercial, Corporate, and M&A Department, bringing over 25 years of experience advising on complex corporate transactions across the UAE and the wider MENA region. She has a distinguished track record in mergers and acquisitions, with deep expertise in private M&As, disposals, joint ventures, and corporate reorganisations, particularly within the GCC, with a strong focus on the UAE.

Malack regularly advises investors, selling shareholders, and management teams on private equity and venture capital transactions, including buyouts, growth capital, and exits. Her practice includes cross-border deals, often involving merger control, multi-jurisdictional structuring, and strategic transactions in regulated sectors.

While her primary focus is M&A, she also advises on equity capital markets, including governance aspects of IPOs and public M&As.

Her sector experience spans financial services, healthcare, education, energy (including sustainable energy), logistics, maritime, manufacturing, retail, and more recently, technology.

In addition to transactional work, Malack provides strategic counsel on a broad range of corporate, commercial, property, and employment matters across the region.

Selected experience

Capital Markets

M&As & Corporate

Education

2001 University of Paris 1 Pantheon Sorbonne (Maitrise en Droit des Affaires (Masters in Business Law equivalent to M1))

1999 University of Paris 1 Pantheon Sorbonne License en Droit (Bachelor's in Law)

1997 University of Paris 1 Pantheon Sorbonne DEUG de Droit (General Law Degree)

Professional Associations

Registered Legal Consultant at the Dubai Legal Affairs Department



MERGERS & ACQUISITIONS

- Currently advising a leading solar energy group in a joint venture with logistics group to provide innovative green solutions throughout the UAE.
- Currently advising Meraas on the first tender offer and squeeze-out of DXB Entertainment PJSC, being the first takeover in the UAE to be structured applying the tender offer and squeeze-out rules, as well as the novation and capitalization of debt and conversion of mandatory convertible bonds.
- Currently advising a global logistics company on a corporate restructuring and an IPO on DFM.
- Currently advising a leading Islamic UAE public joint stock insurance company in acquiring another Islamic UAE public joint stock insurance company by way of merger
- Currently advising the largest retail business in the UAE on a major consolidation with another leading real estate conglomerate by way of merger. Currently advising a leading UAE private equity firm in the acquisition of a regional medical group.
- Currently advising a leading UAE investment firm in the acquisition of an integrated healthcare service provider with operations in the Middle East, Europe, and India.
- Currently advising one of the region's largest holding companies and government partners in the acquisition of a pharmaceutical manufacturing company based in the UAE and owned by one of the global industry players.
- Currently advising a leading German multinational company working in the field of water pumps systems in the acquisition of a UAE complementary business.
- Currently advising a leading solar energy company in the acquisition of two solar energy projects, one in the KSA and one in the UAE.
- Currently advising a leading oil & gas company based in Jakarta on the acquisition of a stake in one of the largest natural gas joint ventures in the Middle East.
- Currently advising a regional marine services Abu Dhabi-based company on the restructuring and disposal of a stake to potential investors.
- Currently advising a regional private equity company on the acquisition of a majority stake of major UAE healthcare group.
- Currently advising Amanat Holdings PJSC on its potential acquisition of a majority stake in VPS Group, a regional healthcare group, as disclosed on DFM.
- A joint venture with Abu Dhabi Marine Services Company – Safeen LLC for Allianz Marine and Logistics Services Holdings Ltd.
- The acquisition of a stake in Al Ruwais Fertilizers Company owned by Total by ADNOC together with Shearman Sterling in 2018 for approximately USD 400 million and further assisted in putting together a 65/35 joint venture structure with Orascom Construction Industries, one of the largest construction companies in the region in 2019.
- The sale of multiple investments for Abraaj Group, including the sale of its stake in Spinneys Group Limited, a Cayman Island holding entity and its indirect stake in Enshaa PSC.
- The acquisition of 100% of a solar energy company in the UAE for Siraj Power Holding Limited.
- Advised several companies operating mainly in Dubai and obtained foreign investment law exemptions for their foreign investors.
- The sale of 100% of Pharos Gulf Limited, a DFSA regulated company in the DIFC by Pharos Holding for Financial Investments SAE.
- The acquisition of Sowwah Square Investment LLC by Mubadala Development Company PJSC together with Shearman & Sterling by virtue of the exercise of a put option for a value of approximately AED 307 million.
- The sale of a stake in the company that developed and operates the Zayed University Campus to Nonghyup Bank Korea for Mubadala Development Company PJSC together with Shearman & Sterling for a value of USD 128 million.
- The acquisition of Al Safwa Mubasher (currently BH Mubabser), a private joint stock company listed on DFM in 2019 for approximately AED 230 million.
- The acquisition of a stake in Adnoc Refinery by Eni completed in early 2019 for a value of USD 3.3 Billion.



MERGERS & ACQUISITIONS

- The acquisition of a UAE competitor by a leading regional distribution and logistics service provider retailer and wholesale business in 2018.
- The acquisition of a strategic stake in Abu Dhabi University PJSC by Amanat Holding PJSC, in the UAE in 2018.
- The acquisition of a substantial stake in a Dubai based auctions business platform in 2016 by Gulf Capital in collaboration with Shearman & Sterling.
- The acquisition/disposal of Al Laith Scaffolding, a UAE based contracting Group for a value of AED 225 million in 2016.
- The acquisition of a strategic stake of approximately 16% in Madaares PrJSC, an educational specialized platform in the UAE in 2016 by Amanat Holding PJSC for approximately AED 139.4 million.
- The acquisition of an industrial company in Dubai by a buy-side advisor for a Saudi private equity firm.
- The sale of its minority stake in Alumco LLC in Dubai by Gulf Investment Corporation.
- The acquisition of Jordana Restaurants LLC in Dubai by Pizza Express UK.
- The acquisition of the Wendy's franchise in the MENA region by Alghanim Industries.
- The sale of a majority stake in Abu Dhabi listed company National Takaful Company (Watania) in September 2014 for USD 31 million by Genero Capital (exclusive financial advisor based in Dubai representing six selling institutions).
- The sale of a 15% stake in National Feed and Flour Production and Marketing Co. LLC by Exceed Industries (part of National Holding Group) to Rimco Investments in June 2014 for USD 41 million with EFG Hermes as sole financial advisor.
- The acquisition of a majority stake in Sharjah Corniche Hospital Group, Ibn Sina Group and PCL Group by Waha Capital PJSC, which included more than 16 hospitals, clinics and pharmacies in several emirates in the UAE.
- The acquisition of Harsco Infrastructure and Brand Energy & Infrastructure by Clayton Dubilier & Rice and merging the MENA operations.
- The acquisition of several schools and nurseries in the UAE by City School International.
- The investment by Mawarid Finance PJSC together with Citi Venture Capital International and other investors advised by Levant Capital, in the acquisition of a controlling stake in a Saudi Arabian supermarket chain, Al Raya for Foods Stuff, for USD 100 million, with Mawarid's stake representing 20%. The deal is an example of how private equity funds are looking for investment opportunities in Saudi Arabia, where a fast-growing population is driving consumer demand.
- The disposal by Marfrig Group of its shareholding in Keystone Foods worldwide, a leading supplier of processed meat, which included its UAE subsidiaries.
- A cross border pre-acquisition restructure of Keystone Foods LLC mandated by Marfrig Alimentos global acquisition of Keystone Foods major operation.
- The sale of Amoun Pharmaceuticals Company, a leading Egyptian pharmaceutical company, to a group of foreign finance associations for approximately USD 500 million.
- The USD 450 million sale of controlling interest in Olympic Group, a leading Egyptian applications manufacturer to Electrolux.
- The sale of 100% of Électricité de France Internationale's shares in its energy companies in Egypt and the execution of the sale transaction, then after the exit of EDF from the Egyptian market, became the advisor of the buyer as well as the acquired project companies.
- The landmark acquisition by Lafarge of the regional cement business from Orascom Construction Industries for USD 15 billion including USD 2 billion of assumed debt.
- The Sale Share and Exchange Agreement between Vimplecom and Weather, the indirect majority shareholder of Orascom Telecom, for approximately USD 6.6 billion and the carve out of Mobinil, ECMS and other assets which continue to be owned by the current shareholders of Orascom Telecom.



CAPITAL MARKETS

- Currently advising on the restructuring of a leading healthcare player in the UAE for the purpose of a listing on London Stock Exchange.
- The rights issue in Invest Bank Sharjah, a company listed on Abu Dhabi Stock Exchange, for approximately AED 1.1 Billion.
- The listing of Finablr PLC on London Stock Exchange of UAE Exchange together with Linklaters in May 2019 for a value of approximately USD 200 million.
- Currently advising on the rights issue on Dubai Financial Market (“DFM”).
- Currently advising on the capital decrease and increase for a public joint stock company listed on DFM.
- Currently advising on conversion and listing of two Dubai based limited liability companies.
- The IPO of ADNOC PJSC’s retail and distribution division, ADNOC Distribution PJSC.
- The IPO of Emaar Properties PJSC’s development division, Emaar Development PJSC.
- The greenfield IPO that took place on DFM for Amanat Holding PJSC, with a value of AED 500,000,000.
- The Emaar Malls IPO on DFM for Emaar Properties PJSC for AED 6 billion.
- The greenfield IPO that will take place on DFM for Marka PJSC, with an expected value of AED 500,000,000.
- The IPO on the London Stock Exchange for Gulf Marine Services Plc, the second largest IPO in London in 2014.
- The issuance of bonds by Orange (formerly Mobinil) in the amount of EGP 1.5 billion which closed in January 2010. This bond issue constitutes a landmark transaction, in terms of size, complexity and novelty, as it has reactivated the Egyptian capital market as a source of debt.



**NOUR AL JAFARI**

Counsel

Corporate, ECM & Insurance

Tel: + (971) 50 463 7877**Email: nour.aljafari@inp.legal****English and Arabic**

Nour joined our capital markets team in March 2020, bringing in her nine years of credible in-house legal experience in a highly regulated sector. Prior joining the firm she was the Legal Manager of an Insurance Company listed on DFM, in her role she was specialized in providing legal support to the business in all aspects. Moreover, she was handpicked to oversee the corporate governance and Board matters being the Board Secretary and the Investor Relations Officer of the Company.

Nour worked on different legal corporate matters in the UAE including but not limited to Governance, Insurance, Employment, Commercial, Contracts and other legal matters.

She adds to the team a wealth of experience in the insurance industry in the UAE and specifically in relation to public joint stock companies in this jurisdiction.

Selected experience

- Capital Markets
- Corporate Governance
- Board Secretarial Services
- Rights Issue
- Capital Reduction

Education

2010 Yarmouk University- Jordan, LLB in Law



CAPITAL MARKETS/CORPORATE GOVERNANCE

- Advised on a capital restructuring that included a capital reduction followed by a rights issue for Julphar (Gulf Pharmaceutical Industries), one of the largest UAE pharmaceutical companies within offering value of AED 500 million.
- Advised the Government of Dubai on the IPO of the Dubai Electricity and Water Authority (DEWA), with a market cap reached AED 270 billion, being the largest IPO in the history of the UAE and the second largest in the history of the Middle East.
- Advised Dubai Holding on the IPO of TECOM Group on DFM as part of the Government of Dubai initiative to IPO ten companies.
- Advised ADNOC Drilling on their IPO on ADX, being the largest IPO in the history of ADX.
- Advised Fertiglobe, a JV between ADNOC and OCI, being the first free zone company to list on the UAE main stock markets.
- Advised Tristar on a corporate restructuring and an IPO on DFM.
- Currently advising Healthcare group on an IPO on ADX.
- Advised a leading UAE public joint stock company specialized in the field of insurance in acquiring another insurance company by way of merger.
- Advised on several equity capital markets transactions.
- Advised on the merger of regulated entities.
- Provided advice and reference of good corporate governance.
- Conducted board secretarial job duties.
- Acted as a focal point to liaise with all public and governmental authorities for public joint companies.
- Led and completed annual general assembly meetings and carried out all legal pre-work for such meetings, including but not limited to approvals, invitations, disclosures, minutes and drafting of chairman speech.
- Provided legal advice and assistance in rights issue, capital decrease, elections of board of directors, profit dividend, drafting and amending MOAs and AOA's, Trademark Registrations.
- Reviewed and drafted several contracts and legal documents including but not limited to Insurance, Reinsurance, TPA Agreements, Brokerage, Distribution, IT systems, SPAs, Outsourcing, Employment, etc.



**BAHJAT AL-JAYYOUSI**

Senior Associate

Tel: + (971) 42 50 5099**Mob: + (971) 52 783 6600****Email: bahjat.aljayyousi@inp.legal****Languages: English and Arabic**

Bahjat Al-Jayyousi is a Senior Associate in the Equity and Capital Markets practice at IBRAHIM .N. PARTNERS, based in Dubai. He advises issuers, sponsors, and financial institutions on equity capital markets transactions in the UAE, with a particular focus on IPOs, REIT listings, and other public-market transactions on ADX and DFM, as well as related regulatory and governance matters.

Bahjat has acted on a number of high-profile UAE ECM transactions, advising on pre-IPO restructurings, governance and board readiness, capital structuring, prospectus drafting, and regulatory engagement with the CMA and local exchanges. He regularly advises on UAE capital-markets regulations, including the CMA Offering Rules, Funds and REITs Regulations, and the ADX and DFM rulebooks, and has experience with cross-jurisdictional structures involving mainland UAE, ADGM, and DIFC entities.

Selected experience

Capital Markets
Corporate & Commercial
Corporate Governance
Intellectual Property
Financial Technology
Property Transactions
Data Protection
Restructuring

Education

2021 LLB, University of Kent, United Kingdom



CAPITAL MARKETS & CORPORATE GOVERNANCE

- Currently advising a logistics and services company in the UAE on its IPO and listing on the Abu Dhabi Securities Exchange.
- Advised Burjeel Holdings PLC on its IPO on the Abu Dhabi Securities Exchange.
- Advised Americana Restaurants International on its IPO, marking the first concurrent offering of an ADGM entity on the Abu Dhabi Securities Exchange and the Saudi Tadawul.
- Currently advising an Abu Dhabi based real estate company on an IPO.
- Advised the Government of Dubai on the IPO of the Dubai Electricity and Water Authority (DEWA), with a market cap reached AED 270 billion, being the largest IPO in the history of the UAE and the second largest in the history of the Middle East.
- Advised Dubai Holding on the IPO of TECOM Group on DFM as part of the Government of Dubai initiative to IPO ten companies.
- Advised Fertigllobe, a JV between ADNOC and OCI, being the first free zone company to list on the UAE main stock markets.
- Providing day to day governance advise to publicly listed companies in the UAE.
- Drafting and reviewing internal policies to ensure compliance with local company regulations.

FINANCIAL TECHNOLOGY & ARBITRATION

- Assisted the team in Eversheds Sutherland on evaluating the current regulations governing financial activities that includes real-time payments and blockchain in order to draft a well-structured advice for potential clients wishing to incorporate companies with such activities in the UAE.
- Assisted in an ongoing enhanced due diligence report. It was in respect of acquiring a group that is involved in dealing with cryptocurrencies in foreign jurisdictions.
- Assisted in an ongoing arbitration case and focused on gathering sufficient information regarding the involved parties to be able to draw a detailed timeline regarding the events that led to the escalation of conflict.





MARYAM QUADRI

Senior Associate

Corporate, Commercial and
M&A

T: +(971) 42 50 5099

M: +(971) 52 984 5687

E: maryam.quadri@inp.legal

English, Urdu, Hindi, Kashmiri



Maryam is a transaction focused corporate lawyer who regularly advises on M&A transactions across UAE – including DIFC, ADGM and mainland jurisdictions.

Maryam contributes significantly to most M&A transactions. With strong private equity and M&A experience, she excels in drafting, negotiating, and finalizing transaction documents and assisting with closings. She advises global investors, shareholders, management teams, and companies on both buy and sell sides of M&A and private equity transactions. Maryam has extensive experience in general corporate work, regulatory and commercial contracts. Qualified to practice in India, her sector expertise spans fintech, education, manufacturing, real estate, and retail.

Education

2019 LLB, Law Center – I, Faculty of Law, University of Delhi, India

2016 Bachelor of Commerce, Government College for Women, University of Kashmir, India

Professional Associates and Memberships

Admitted to Bar Council of Delhi (India)



**WADIH CHALHOUB**

Associate

Tel: + (971) 568697472**Email: wadih.chalhoub@inp.legal****Languages: English and Arabic**

Wadih recently joined IN’P as an Associate in the Equity Capital Markets department. Prior to joining IN’P, Wadih gained several years of experience in buy-side and financial services firms in London and Dubai. He started work in a large project financing and private equity firm focused on the oil & gas and real estate industries, after which he moved to boutique investment bank, and most recently to a private family office investing primarily in public & private equities and real estate investments.

Wadih has exposure to the corporate world from both a financial analysis and legal perspective, which allows him to understand and quickly adapt to all stakeholders working on a given deal. He also has experience reviewing and drafting corporate legal documents for investment firms in both the private and public space and has been exposed to PPPs from a project financing perspective.

Selected Experience

Private Equity & Venture Capital

Deal Structuring

Real Estate

Asset Acquisitions

Public and Private Share Acquisition

Education

2018 Bachelor of Law (LLB) with Hons – University of Westminster

2020 Private Equity and Venture Capital Certificate – Bocconi University

2020 Financial Markets Certificate – Yale University

2022 Financial Modeling and Valuation Analyst Certificate – Corporate Finance Institute



**HANI AL YACOUB**

Associate

Tel: +(971) 56 222 0921

Email: hani.yacoub@inp.legal

Languages: English and Arabic



Hani Alyacoub is an Associate in the Equity and Capital Markets practice at IBRAHIM .N. PARTNERS, based in Dubai. He advises listed companies and issuers on IPOs, REIT listings, and a wide range of public-market and corporate transactions in the UAE.

His experience includes advising on offering and post-listing matters, capital transactions, and ongoing regulatory and governance compliance, including the drafting of offering and disclosure materials, regulatory submissions, corporate documentation, and governance frameworks. He regularly supports clients with regulatory interactions and compliance matters and has been involved in transactions with cross-jurisdictional structures involving mainland UAE, ADGM, and DIFC entities

Selected Experience

Private Equity & Venture Capital

Deal Structuring

Real Estate

Asset Acquisitions

Public and Private Share Acquisition

Education

2023 LLB with Hons, University of York

2024 LLM, Queen Mary University of London



CORPORATE / M&A

- Robust M&A financial analysis, including applying different valuation methods and sensitivity analysis to determine if a deal is accretive or dilutive.
- Advising on acquisitions and assisting the negotiations of the commercial terms.
- Drafting a wide range of commercial agreements, such as share / asset purchase agreements, corporate guarantees, security agreements and more.
- Advising on and drafting joint venture and shareholder agreements in a range of industries.
- Incorporation of LLCs and a range of investment vehicles and funds in the DIFC and ADGM.
- Creating research papers into growing industries to best prepare for upcoming markets.
- Drafting pre-transaction documents, such as letters of intent and engagement letters.

PRIVATE EQUITY / PROJECT FINANCING

- In-depth financial analysis, including creating LBOs, DCFs, and other complex models for real estate, manufacturing and technology (Startups) industries.
- Private acquisitions of public equity by way of debt and equity.
- Exposed to litigation around the terms and definitions of secured securities in a margin loan agreement.
- Legal and financial due diligence.





IBRAHIM.N. PARTNERS

Abu Dhabi T +(971) 2 6393 128

Office No. 16, 11th floor, Sky Tower, Shams Abu Dhabi, Al Reem Island
- P.O. Box 26942

Dubai T +(971) 4 250 5099

Office 503 - Maze Tower - Sheikh Zayed Road - P.O. Box 71424

Ras Al Khaimah

B5-301C1 - RAKEZ Business Zone - P.O. Box 10055

Cairo

4th Floor - 1b Hassan Sabry Street - Zamalek - P.O. Box 11211

